

Networking Session: Funding Forward



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This series is intended for Dentists, Nurses, Nurse Practitioners, Pharmacists, Physicians, Physician Assistants, Psychologists, Registered Dietitians, and Social Workers.

Please complete the survey and claim your post-session certificate on the Weitzman Education Platform after today's session. **Please note:** Pharmacists must claim credits within two week's following today's session or we will not be able to award ACPE credits.



Disclosures

- With respect to the following presentation, there has been no relevant (direct or indirect) financial relationship between speakers (or other activity planners) and any ineligible company in the past 24 months which would be considered a relevant financial relationship.
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Session Agenda

- **Welcome**
- **Objectives**
- **Who's In the Room**
- **Discussion**
- **Wrap-Up & Key Take-Aways**



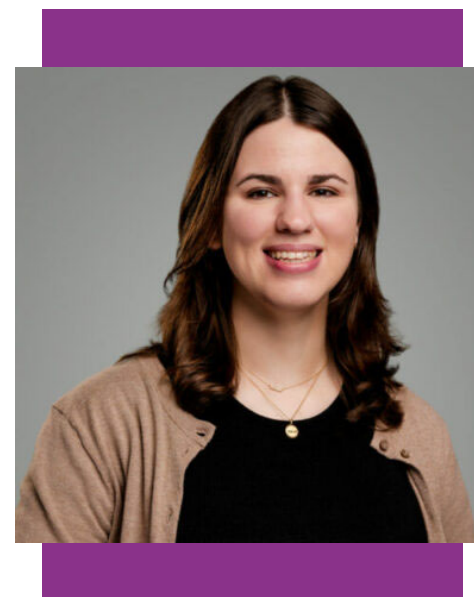
SBHA Introductions



Laura Brey
Chief Strategy Officer
[Visit Bio](#)



Shelley Worstell
Senior Director
[Visit bio](#)



Theresa Bright
Associate
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Objectives

During this session

1. Participants will identify at least one strategy to diversify or strengthen their SBHC's funding within the next 12 months.
2. Participants will identify one peer or resource that can support ongoing development or sustainability efforts.



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<https://www.menti.com/>

Which best describes your role?



- ☐ SBHC Sponsor - FQHC
- ☐ SBHC Sponsor - Hospital system
- ☐ SBHC Sponsor -Local health dept.
- ☐ SBHC Sponsor -School district
- ☐ SBHC Sponsor - Non-profit
- ☐ Philanthropy
- ☐ State Program Office
- ☐ State Affiliate
- ☐ School & District Staff
- ☐ Community Organization
- ☐ Other

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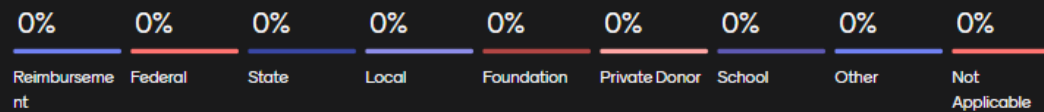


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What kind of funding does your currently receive? Check all that apply



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Rate your skill level (1 - beginner, 5 - advanced)

I have experience with financing

I have experience with development

Strongly disagree

Strongly agree

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Discussion

What Strategies have you used to:



1. Strengthen your development and grant processes?
2. Align with school and community priorities?
3. Optimize billing and reimbursement practices?
4. Cultivate philanthropic partnerships?
5. Communicate impact effectively to funders and stakeholders?
6. Diversify funding / reduce reliance on single funding sources?

Development and Funding Resources:



- **Candid**: Grant research tools, nonprofit data, and fundraising training resources (*Free access often available through libraries; paid subscriptions available*).
 - **Foundation Directory Online**: Database of foundations, funders, and funding opportunities.
 - **Guidestar**: Database of nonprofit profiles, financials, and funder research tools.
- **Grants.gov**: Database of federal grant opportunities and application submissions.
- **GrantWatch**: Subscription-based database for foundation, corporate, and government grants.
- **Rural Health Information (RHI) Hub**: Rural health organization information, funding opportunities, toolkits, and resources.
- **Chronicle of Philanthropy**: News, trends, and resources related to fundraising and nonprofit development (*free resources + paid subscription*).
- **State Program Office and SBHA State Affiliates**: State-level organizations that share funding opportunities, trainings, and partnership resources.
- **Regional Grantmaker Associations**: Local funding opportunities, trainings, and funder networking.
- **ChatGPT**: Helpful for brainstorming, editing grant language, drafting communications, and organizing ideas (*free + paid versions available*).



Key Take-Aways

<https://www.menti.com/>

What is one strategy you will use in the next 12 months to strengthen funding and development?

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